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## PAPER - 8: FINANCIAL MANAGEMENT AND ECONOMICS FOR FINANCE <br> SECTION A: FINANCIAL MANAGEMENT

Question No. 1 is compulsory.
Attempt any four questions out of the remaining five questions.
In case, any candidate answers extra question(s)/ sub-question(s) over and above the required number, then only the requisite number of questions first answered in the answer book shall be valued and subsequent extra question(s) answered shall be ignored.

Working notes should form part of the answer.

## Question 1

(a) You are available with following information of Brave Ltd:

| Debtor's velocity | 3 months |
| :--- | :--- |
| Stock velocity | 6 months |
| Creditor's velocity | 2 months |
| Gross profit ratio | $20 \%$ |

The gross profit for the year ended 31 st March,2023 was ₹ $10,00,000$. Stock for the same period was $₹ 40,000$ more than what it was at the beginning of the year. Bills receivable were ₹ $1,20,000$.

Form the above information you are required to calculate:
(i) Sales
(ii) Sundry debtors
(iii) Closing stock
(b) The following details of Shiva Ltd. for the year ended $3^{\text {st }}$ March, 2023 are given below:

| Operating Leverage | 1.4 |
| :--- | ---: |
| Combined Leverage | 2.8 |
| Fixed Cost (Excluding Interest) | ₹2.04 lakhs |
| Sales | ₹ 30 lakhs |
| $12 \%$ Debentures of ₹10 each | ₹21.25 lakhs |
| Equity Share Capital of ₹10 each | ₹17.00 lakhs |
| Income Tax Rate | $30 \%$ |

## Required:

(i) Calculate P/V ratio and Earning Per Share (EPS)

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(ii) If the company belongs to an industry, whose assets turnover is 1.5, does it have a high or low assets turnover?
(iii) Financial Leverage
(c) (i) EPS of a company is ₹ 60 and Dividend payout ratio is $60 \%$. Multiplier is 5 . Determine price per share as per Graham \& Dodd model.
(2 Marks)
(ii) Last year's dividend is ₹ 6.34 , adjustment factor is $45 \%$, target payout ratio is $60 \%$ and current year's EPS is ₹ 12 . Compute current year's dividend using Linter's model.
(3 Marks)
(d) X Ltd. has furnished following cost sheet of per unit cost;

Raw material cost ₹ 150
Direct labour cost ₹40
Overhead cost ₹ $\underline{0}$
Total Cost ₹ 250
Profit ₹ 50
Selling Price ₹ 300
The company keeps raw material in stock on an average for 2 months; work in progress on an average for 3 months and finished goods in stock on an average 1 month. The credit allowed by suppliers is 1.5 months and company allows 2 months credit to its debtors. The lag in payment of wages is 1 month and lag in payment of overhead expenses is 1.5 months. The company sells $25 \%$ of the output against cash and maintain cash in hand at bank put together at $₹ 1,50,000$. Production is carried on evenly throughout the year and wages and overheads also similarly. Work in progress stock is $75 \%$ complete in all respects. Prepare statement showing estimate of working capital requirements to finance an activity level of 15,000 units of production.
(5 Marks)

## Answer

(a) (i) Determination of Sales:

$$
\begin{array}{ll}
\text { Gross Profit Ratio } & =\frac{\text { Gross Profit }}{\text { Sales }} \times 100 \\
\text { Or, } \frac{20}{100} & =\frac{₹ 10,00,000}{\text { Sales }} \\
\text { Or, Sales } & =\frac{10,00,00,000}{20}=₹ 50,00,000
\end{array}
$$

$$
\text { Cost of Goods Sold = Sales }- \text { Gross Profit }
$$

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= ₹ 50,00,000 - ₹ 10,00,000 = ₹ 40,00,000
(ii) Determination of Sundry Debtors:

Debtors' velocity is 3 months or Debtors' collection period is 3 months,
So, Debtors' turnover ratio

$$
=\frac{12 \text { months }}{3 \text { months }}=4
$$

Debtors' turnover ratio
$=\frac{\text { Credit Sales }}{\text { Average Accounts Receivable }}$
$=\frac{₹ 50,00,000}{\text { Bills Receivable }+ \text { Sundry Debtors }}=4$
Or, Sundry Debtors + Bills receivable = ₹ 12,50,000
Sundry Debtors $=₹ 12,50,000-₹ 1,20,000=₹ 11,30,000$
(iii) Determination of Closing Stock

Stock velocity is 6 months so Stock Turnover Ratio=2
Stock Turnover Ratio $=\frac{\text { Cost of Goods Sold }}{\text { Average Stock }}=\frac{₹ 40,00,000}{\text { Average Stock }}=2$
So, Average Stock = ₹ $20,00,000$
Now Average Stock $=\frac{\text { Opening Stock }+ \text { Closing Stock }}{2}$
Or $\frac{\text { Opening Stock }+(\text { Opening Stock }+₹ 40,000)}{2}=₹ 20,00,000$
Or, Opening Stock + ₹ $20,000=₹ 20,00,000$
Or, Opening Stock $=₹ 19,80,000$
So, Closing Stock $=₹ 19,80,000+₹ 40,000=₹ 20,20,000$
(b) (i) P/V Ratio and Earning per share (EPS)

Operating leverage $=\frac{\text { Contribution(C) }}{\text { Contribution - Fixed Cost (FC) }}$
1.4
$=\frac{C}{C-2,04,000}$
Or, C
$=1.4(C-2,04,000)$
Or, C
$=1.4 \mathrm{C}-2,85,600$

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Or, Contribution = ₹ $7,14,000$
Now, P/V ratio $=\frac{\text { Contribution (C) }}{\text { Sales }(S)} \times 100=\frac{7,14,000}{30,00,000} \times 100=23.8 \%$
Therefore, P/V Ratio $=23.80 \%$
EBT = Contribution - Fixed Cost - Interest
= ₹ $7,14,000-₹ 2,04,000-(12 \% \times ₹ 21,25,000)$
= ₹ $5,10,000$ - ₹ $2,55,000$
= ₹ $2,55,000$
PAT $=E B T(1-T)=₹ 2,55,000(1-0.3)=₹ 1,78,500$
EPS $=\frac{\text { Profit after tax }}{\text { No. of equity shares }}$
EPS $=\frac{₹ 1,78,500}{1,70,000 \text { shares }}=₹ 1.05$
(ii) Assets turnover

Assets turnover $=\frac{\text { Sales }}{\text { Total Assets }{ }^{*}}=\frac{₹ 30,00,000}{₹ 17,00,000+₹ 21,25,000}=0.7843$
$0.7843<1.5$ means lower than industry turnover.
*Total Asset = Equity share capital $+12 \%$ Debentures
(iii) Financial leverage

Combined Leverage $=$ Operating Leverage $(\mathrm{OL}) \times$ Financial Leverage $(\mathrm{FL})$
2.8
$=1.4 \times \mathrm{FL}$
Or, FL
$=2$
Financial Leverage $=2$
(c) (i) Price per share $(P)=m\left(D+\frac{E}{3}\right)$

Where,
$\mathrm{m}=$ Multiplier
D = Dividend
$\mathrm{E}=\mathrm{EPS}$

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$$
\begin{aligned}
& P=5\left(60 \times 0.6+\frac{60}{3}\right) \\
& P=5(36+20)=₹ 280
\end{aligned}
$$

(ii) $D_{1}=D_{o}+\left[\left(E P S \times\right.\right.$ Target payout) $\left.-D_{o}\right] \times$ Adjustment factor
$D_{1}=6.34+[(12 \times 60 \%)-6.34] \times 0.45$
$D_{1}=6.34+0.387=₹ 6.727$
(d) Statement showing Estimate of Working Capital Needs
(Receivables (Debtors) are calculated based on Cost of goods sold)

|  |  | (₹) | (₹) |
| :---: | :---: | :---: | :---: |
| A. | Current Assets |  |  |
| (i) | Inventories: |  |  |
|  | Raw material (2 months) $\left(\frac{15,000 \text { units } \times ₹ 150}{12 \text { months }} \times 2 \text { months }\right)$ | 3,75,000 |  |
|  | WIP Inventory ( 3 months) $\left(\frac{15,000 \text { units } \times ₹ 250}{12 \text { months }} \times 3 \text { months }\right) \times 0.75$ | 7,03,125 |  |
| (ii) | Finished goods inventory (1 months) $\left(\frac{15,000 \text { units } \times ₹ 250}{12 \text { months }} \times 1 \text { months }\right)$ <br> Receivables (Debtors) (2 months) $\left(\frac{15,000 \text { units } \times ₹ 250}{12 \text { months }} \times 2 \text { months }\right) \times 0.75$ | 3,12,500 | $\begin{array}{r} 13,90,625 \\ 4,68,750 \end{array}$ |
| (iii) | Cash and bank balance |  | 1,50,000 |
|  | Total Current Assets |  | 20,09,375 |
| B. | Current Liabilities: |  |  |
| (i) | Payables (Creditors) for materials (1.5 months) $\left(\frac{15,000 \text { units } \times ₹ 150}{12 \text { months }} \times 1.5 \text { months }\right)$ |  | 2,81,250 |
| (ii) | Outstanding wages (1 months) |  | 50,000 |

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|  | $\left(\begin{array}{l}\left(\frac{15,000 \text { units } \times ₹ 40}{12 \text { months }} \times 1 \text { months }\right)\end{array}\right.$ |  |  |
| :--- | :--- | :--- | ---: |
| (iii) | Outstanding overheads (1.5 months) <br> $\left(\frac{15,000 \text { units } \times ₹ 60}{12 \text { months }} \times 1.5\right.$ months $)$ |  |  |
|  | Total Current Liabilities |  | $1,12,500$ |
|  | Net Working Capital Needs (A - B) |  | $4,43,750$ |

Alternative Solution
Statement showing Estimate of Working Capital Needs
(Receivables (Debtors) are calculated based on Selling price)

|  |  | (₹) | (₹) |
| :---: | :---: | :---: | :---: |
| A. | Current Assets |  |  |
| (i) | Inventories: |  |  |
|  | Raw material (2 months) $\left(\frac{15,000 \text { units } \times ₹ 150}{12 \text { months }} \times 2 \text { months }\right)$ | 3,75,000 |  |
|  | WIP Inventory ( 3 months) $\left(\frac{15,000 \text { units } \times ₹ 250}{12 \text { months }} \times 3 \text { months }\right) \times 0.75$ | 7,03,125 |  |
|  | Finished goods inventory (1 months) $\left(\frac{15,000 \text { units } \times ₹ 250}{12 \text { months }} \times 1 \text { months }\right)$ | 3,12,500 | 13,90,625 |
| (ii) | Receivables (Debtors) (2 months) $\left(\frac{15,000 \text { units } \times ₹ 300}{12 \text { months }} \times 2 \text { months }\right) \times 0.75$ |  | 5,62,500 |
| (iii) | Cash and bank balance |  | 1,50,000 |
|  | Total Current Assets |  | 21,03,125 |
| B. | Current Liabilities: |  |  |
| (i) | Payables (Creditors) for materials ( 1.5 months) $\left(\frac{15,000 \text { units } \times ₹ 150}{12 \text { months }} \times 1.5 \text { months }\right)$ |  | 2,81,250 |

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| (ii) | Outstanding wages (1 months) <br> $\left(\frac{15,000 \text { units } \times ₹ 40}{12 \text { months }} \times 1\right.$ months $)$ |  | 50,000 |
| :--- | :--- | ---: | ---: |
| (iii) | Outstanding overheads (1.5 months) <br> $\left(\frac{15,000 \text { units } \times ₹ 60}{12 \text { months }} \times 1.5\right.$ months $)$ |  |  |
|  | Total Current Liabilities |  | $1,12,500$ |
|  | Net Working Capital Needs (A - B) |  | $1,43,750$ |

## Question 2

The data of K Textiles Lid, are given as follows:

| Particulars | Amount (₹) |
| :--- | ---: |
| Profit Before Interest and Tax | $50,00,000$ |
| Less: Interest on debentures @ 10\% | $\underline{10,00,000}$ |
| Profit before tax | $40,00,000$ |
| Less: Income tax @ 50\% | $\underline{20,00,000}$ |
| Profit after tax | $\underline{20,00,000}$ |
| No. of equity shares (₹ 10 each) | $10,00,000$ |
| EPS | 2 |
| PE Ratio | 10 |
| Market price per share | 20 |

The Company is planning to start a new project needs to be having a total capital outlay of $₹ 40,00,000$. You are informed that a debt equity ratio [D/D+E] higher than $36 \%$ pushes the Ke (cost of equity) up to $12.5 \%$, means reducing the PE ratio to 8 and rises the interest rate on additional amount borrowed to $12 \%$. Retained earnings of the company is ₹ 1.4 crores.

Find out the probable price of share if:

- The additional funds are raised as a loan
- The amount is raised by issuing equity shares.
(10 Marks)


## Answer

In this question, EBIT after proposed extension is not given. Therefore, we can assume that existing return on capital employed will be maintained.

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## Working notes:

1. Return on Capital Employed $=\frac{\text { EBIT }}{\text { Capital Employed }}=\frac{₹ 50,00,000}{₹ 3,40,00,000}=14.70 \%$

Capital Employed = Debt + Equity

$$
\begin{aligned}
& =₹ 1,00,00,000+(₹ 1,00,00,000+₹ 1,40,00,000) \\
& =₹ 3,40,00,000
\end{aligned}
$$

2. Proposed EBIT = Proposed Capital Employed x Return on capital employed
$=(₹ 3,40,00,000+₹ 40,00,000) \times 14.70 \%=₹ 55,86,000$
3. Debt Equity Ratio $=\frac{\text { Debt }}{\text { Debt }+ \text { Equity }}$

## Option1: Loan option

Debt $\quad=₹ 1,00,00,000+₹ 40,00,000=₹ 1,40,00,000$
Equity $\quad=$ ₹ $2,40,00,000$
Debt Equity ratio $=\frac{1.4 \mathrm{cr} .}{1.4 \mathrm{cr}+2.40 \mathrm{cr}}=36.84 \%$
Debt equity ratio has crossed the limit of $36 \%$, hence, PE ratio in this case will be 8 times and additional borrowing will be at the rate of $12 \%$.

## Option2: Equity option

Debt $=₹ 1,00,00,000$
Equity $=$ ₹ $2,40,00,000+₹ 40,00,000=₹ 2,80,00,000$
Debt Equity ratio $=\frac{1 \mathrm{cr} .}{1 \mathrm{cr} .+2.8 \mathrm{cr} .}=26.32 \%$
Debt equity ratio has not crossed the limit of $36 \%$ hence PE ratio in this case will remain at 10 times.
4. Number of equity shares to be issued in case of equity option @ ₹ 20 per share = ₹ $40,00,000 / ₹ 20=2,00,000$

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Calculation of EPS and MPS under two financial options

| Particulars | Financial Options |  |
| :---: | :---: | :---: |
|  | Option I | Option II |
|  | $12 \%$ additional Ioan of $40,00,000$ | 10,00,000 equity shares @ ₹ 10 and 2,00,000 equity shares @ ₹ 20 |
|  | (₹) | (₹) |
| Profit before interest and Tax (PBIT) | 55,86,000 | 55,86,000 |
| Less: Interest on old debentures @ 10\% | 10,00,000 | 10,00,000 |
| Less: Interest on additional loan (new) @ $12 \%$ on ₹ $40,00,000$ | 4,80,000 | Nil |
| Profit before tax | 41,06,000 | 45,86,000 |
| Less: Taxes @ 50\% | 20,53,000 | 22,93,000 |
| Earnings for equity shareholders (EAT/Profit after tax) | 20,53,000 | 22,93,000 |
| Number of Equity Shares | 10,00,000 | 12,00,000 |
| Earnings per Share (EPS) | 2.05 | 1.91 |
| Price/ Earnings ratio | 8 | 10 |
| Market price per share (MPS) | 16.42 | 19.11 |

## Question 3

ABC Ltd. is considering to purchase a machine which is priced at ₹ $5,00,000$. The estimated life of machine is 5 years and has an expected salvage value of $₹ 45,000$ at the end of 5 years. It is expected to generate revenues of $₹ 1,50,000$ per annum for five years. The annual operating cost of the machine is ₹ 28,125 , Corporate Tax Rate is $20 \%$ and the cost of capital is $10 \%$.

You are required to analyse whether it would be profitable for the company to purchase the machine by using;
(i) Payback period Method
(ii) Net Present value method
(iii) Profitability Index Method
(10 Marks)

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Answer
Computation of Annual Cash Flows

| Particular | (₹) |
| :--- | ---: |
| Revenue | $1,50,000$ |
| Less: Operating Cost | $(28,125)$ |
| Less: Depreciation $\frac{(5,00,000-45,000)}{5}$ | $(91,000)$ |
| Profit before Tax | 30,875 |
| Less: Tax | $(6,175)$ |
| Profit after Tax | 24,700 |
| Add: Depreciation | 91,000 |
| Annual Cash Inflows | $1,15,700$ |

(i) Computation of Payback Period

| Year | Cash Flows | Cumulative Present Value |
| :--- | ---: | ---: |
| 1 | $1,15,700$ | $1,15,700$ |
| 2 | $1,15,700$ | $2,31,400$ |
| 3 | $1,15,700$ | $3,47,100$ |
| 4 | $1,15,700$ | $4,62,800$ |
| 5 (Including Salvage) | $1,60,700$ | $6,23,500$ |

Amount to be recovered in $5^{\text {th }}$ year cash flow $=₹ 5,00,000-₹ 4,62,800=₹ 37,200$
Payback period $=4$ years $+\frac{37,200}{1,60,700}=4.23$ years
Since the payback period is less than the life of machinery, the company may purchase the machine.
(ii) Computation of Net Present Value

| Year | Cash Flows | PVF @10\% | Present Value |
| :--- | ---: | ---: | ---: |
| 0 | $(5,00,000)$ | 1.000 | $(5,00,000)$ |
| $1-5$ | $1,15,700$ | 3.791 | $4,38,594$ |
| 5 | 45,000 | 0.621 | 27,941 |
| Net Present Value |  | $(33,465)$ |  |

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Since the net present value (NPV) is negative, the company should not purchase the machine.
(iii) Computation of Profitability Index (PI)

Profitability Index (PI) $=\frac{\text { Sum of present value of net cash inflow }}{\text { Initial cash outflow }}$

$$
=\frac{₹ 4,38,594+₹ 27,941}{₹ 5,00,000}=0.93
$$

Since the profitability index is less than 1 , the company should not purchase the machine.

## Question 4

Z Ltd. wishes to raise additional fund of ₹ $25,00,000$ for meeting its investment plan. It has $₹ 5,25,000$ in the form of retained earnings available for investment purposes. Further details are as following:
Combination of debt and equity 2:3
Cost of debt
Upto ₹ $2,50,000 \quad 8 \%$ (before tax)
Above ₹ $2,50,000$ and to upto ₹ $5,00,000 \quad 10 \%$ (before tax)
Beyond ₹ 5,00,000
12\% (after tax)
Earning of company
₹ $50,00,000$
Retention Ratio 40\%
Expected growth of dividend 15\%
Market price per share ₹ 500
Number of outstanding equity shares $\quad 1,00,000$
Tax Rate 30\%
You are required to calculate:
i. Cost of debt
ii. Cost of retained earnings and cost of equity
iii. Weighted average cost of capital

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## Answer

| Equity | $60 \%$ of $₹ 25,00,000$ | $=₹ 15,00,000$ |
| :--- | :--- | :--- |
| Debt | $40 \%$ of $₹ 25,00,000$ | $=₹ 10,00,000$ |

The capital structure after raising additional finance:

|  |  | (₹) |
| :--- | :--- | ---: |
| Shareholders' funds |  |  |
| Equity Capital | (₹ $15,00,000$ - ₹ $5,25,000$ ) | $9,75,000$ |
| Retained earnings |  | $5,25,000$ |
| Debt (Interest at 8\% p.a.) |  | $2,50,000$ |
| (Interest at 10\% p.a.) | (₹ $5,00,000-₹ 2,50,000)$ | $2,50,000$ |
| (Interest at 12\% p.a.) | (₹ $10,00,000-₹ 5,00,000)$ | $5,00,000$ |
| Total Funds |  | $25,00,000$ |

(i) Determination of post-tax average cost of additional debt:
$\mathrm{K}_{\mathrm{d}}=\mathrm{I}(1-\mathrm{t})$
Where,

$$
\begin{aligned}
& I=\text { Interest Rate } \\
& t=\text { tax-rate } \\
& \text { On ₹ } 2,50,000=8 \%(1-0.3)=5.6 \% \text { or } 0.056 \\
& \text { On ₹ } 2,50,000=10 \%(1-0.3)=7 \% \text { or } 0.07 \\
& \text { On ₹ } 5,00,000=12 \% \text { or } 0.12
\end{aligned}
$$

## Average Cost of Debt

$=\frac{(₹ 2,50,000 \times 0.056)+(₹ 2,50,000 \times 0.07)+(₹ 5,00,000 \times 0.12)}{₹ 10,00,000} \times 100=9.15 \%$
(ii) Determination of cost of retained earnings and cost of equity by applying Dividend growth model:
$\mathrm{K}_{\mathrm{e}}$ or $\mathrm{K}_{\mathrm{r}}=\frac{\mathrm{D}_{1}}{\mathrm{P}_{0}}+\mathrm{g}=\frac{\mathrm{D}_{0}(1+\mathrm{g})}{\mathrm{P}_{0}}+\mathrm{g}$
Where,

$$
\begin{aligned}
& D_{0} \quad=\text { Dividend paid }=60 \% \text { of EPS }=60 \% \times ₹ 50=₹ 30 \\
& \mathrm{~g} \\
& =\text { Growth rate }=15 \%
\end{aligned}
$$

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$$
\begin{array}{r}
P_{0} \quad=\text { Current market price per share }=₹ 500 \\
\text { So, } \mathrm{K}_{\mathrm{e}} \text { or } \mathrm{K}_{\mathrm{r}}=\frac{₹ 30(1+0.15)}{₹ 500}+0.15=0.069+0.15=21.9 \%
\end{array}
$$

(iii) Computation of overall weighted average after tax cost of additional finance:

| Particulars | (₹) | Weights | Cost of <br> funds | Weighted <br> Cost (\%) |
| :--- | :---: | :---: | :---: | :---: |
| Equity (including retained earnings) | $15,00,000$ | 0.60 | $21.9 \%$ | 13.14 |
| Debt | $10,00,000$ | 0.40 | $9.15 \%$ | 3.66 |
| WACC | $25,00,000$ |  |  | $\mathbf{1 6 . 8 0}$ |

Alternative Presentation

| Particulars (1) | (₹) (2) | Cost of <br> funds (3) | Product (2) x(3) |
| :--- | ---: | ---: | ---: |
| Equity (including retained earnings) | $15,00,000$ | $21.9 \%$ | $3,28,500$ |
| Debt | $10,00,000$ | $9.15 \%$ | 91,500 |
| Total | $25,00,000$ |  | $4,20,000$ |

WACC $=($ Product $/$ Total book value $) \times 100=(4,20,000 / 25,00,000) \times 100=16.8 \%$
Alternative Solution for 4(ii) and 4(iii)
If we assume expected growth rate of Dividend as $5 \%$.
(i) Determination of cost of retained earnings and cost of equity by applying Dividend growth model:
$K_{e}$ or $K_{r}=\frac{D_{1}}{P_{0}}+g=\frac{D_{0}(1+g)}{P_{0}}+g$
Where,

$$
\begin{array}{ll}
D_{0} & =\text { Dividend paid }=60 \% \text { of EPS }=60 \% \times ₹ 50=₹ 30 \\
\text { g } & =\text { Growth rate }=5 \% \\
P_{0} & =\text { Current market price per share }=₹ 500
\end{array}
$$

So, $\mathrm{K}_{\mathrm{e}}$ or $\mathrm{K}_{\mathrm{r}}=\frac{₹ 30(1+0.05)}{₹ 500}+0.05=0.063+0.05=11.3 \%$

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(ii) Computation of overall weighted average after tax cost of additional finance:

| Particulars | (₹) | Weights | Cost of <br> funds | Weighted <br> Cost (\%) |
| :--- | ---: | ---: | ---: | ---: |
| Equity (including retained earnings) | $15,00,000$ | 0.60 | $11.3 \%$ | 6.78 |
| Debt | $10,00,000$ | 0.40 | $9.15 \%$ | 3.66 |
| WACC | $25,00,000$ |  |  | 10.44 |

Alternative Presentation

| Particulars (1) | (₹) (2) | Cost of funds (3) | (2) $\mathbf{x ( 3 )}$ |
| :--- | ---: | ---: | ---: |
| Equity (including retained earnings) | $15,00,000$ | $11.3 \%$ | $1,69,500$ |
| Debt | $10,00,000$ | $9.15 \%$ | 91,500 |
| Total | $25,00,000$ |  | $2,61,000$ |

WACC $=($ Product $/$ Total book value $) \times 100=(2,61,000 / 25,00,000) \times 100=10.44 \%$

## Question 5

(a) BSB Ltd. is considering its new project with the following details:

| Sr. No. | Particulars | Amount |
| :--- | :--- | ---: |
| 1 | Initial capital cost | $5,00,00,000$ |
| 2 | Annual unit sales | $6,00,000$ |
| 3 | Selling price per unit (in ₹) | 120 |
| 4 | Variable cost per unit (in ₹) | 80 |
| 5 | Fixed cost per year | $36,00,000$ |
| 6 | Discount Rate | $10 \%$ |

## Required:

a. To advise the company whether to invest in the new project or not based on the NPV concept.
b. Compute the impact on the project's NPV considering a $1 \%$ adverse variance in each variable. Which variable is having minimum effect?

Consider Life of the project as 3 years.

| Year | $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ |
| :--- | :---: | :---: | :---: |
| PVF @ 10\% | 0.909 | 0.826 | 0.751 |
| PVF @ 11\% | 0.901 | 0.812 | 0.731 |

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(b) INFO Ltd is a listed company having share capital of ₹ 2400 Crores of ₹ 5 each.

During the year 2022-23
Dividend distributed 1000\%

Expected Annual growth rate in dividend 14\%

Expected rate of return on its equity capital 18\%

## Required:

(a) Calculate price of share applying Gordon's growth Model.
(b) What will be the price of share if the Annual growth rate in dividend is only 10\%?
(c) According to Gordon's growth Model, if Internal Rate of Return is $25 \%$, then what should be the optimum dividend payout ratio in case of growing stage of company? Comment.
(5 Marks)

## Answer

(a) 1. Calculation of Net Cash Inflow per year

|  | Particulars | Amount (₹) |
| ---: | :--- | ---: |
| A | Selling price per unit | 120 |
| B | Variable cost per unit | 80 |
| C | Contribution per unit (A - B) | 40 |
| D | Number of units sold per year | 6 lakhs |
| E | Total Contribution (C $\times$ D) | ₹ 240 lakhs |
| F | Fixed cost per year | ₹ 36 lakhs |
| G | Net cash inflow per year (E - F) | ₹ 204 lakhs |

Calculation of Net Present Value (NPV) of the Project

| Year | Year Cash Flow <br> (₹ in lakhs) | PV factor @ 10\% | Present Value (PV) <br> (₹ in lakhs) |
| :---: | :---: | :---: | :---: |
| 0 | $(500.00)$ | 1.000 | $(500.00)$ |
| 1 | 204 | 0.909 | 185.44 |
| 2 | 204 | 0.826 | 168.50 |
| 3 | 204 | 0.751 | 153.20 |
| Net Present Value |  |  |  |

Since the NPV of the project is positive, the company should invest in the new project.

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2. Sensitivity Analysis considering 1 \% Adverse Variance in each variable

|  | Particulars | Base | Initial capital cost increased to ₹ 505 lakhs | Selling Price per Unit Reduced to ₹ 118.8 | Variable Cost Per Unit increased to ₹ 80.80 | Fixed Cost per year increased to ₹ 36.36 lakhs | Units <br> sold per year reduced to 5.94 lakhs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (₹) | (₹) | (₹) | (₹) | (₹) | (₹) |
| A | Selling price per unit | 120 | 120 | 118.8 | 120 | 120 | 120 |
| B | Variable cost per unit | 80 | 80 | 80 | 80.8 | 80 | 80 |
| C | Contribution per unit (A - B) | 40 | 40 | 38.8 | 39.2 | 40 | 40 |
|  |  | (₹ in lakhs) | (₹ in lakhs) | (₹ in lakhs) | (₹ in lakhs) | (₹ in lakhs) | (₹ in lakhs) |
| D | Number of units sold per year (units in lakhs) | 6 | 6 | 6 | 6 | 6 | 5.94 |
| E | Total Contribution ( $\mathrm{C} \times \mathrm{D}$ ) | 240 | 240 | 232.8 | 235.2 | 240 | 237.6 |
| F | Fixed cost per year | 36 | 36 | 36 | 36 | 36.36 | 36 |
| G | Net Cash Inflow per year ( E - F ) | 204 | 204 | 196.8 | 199.2 | 203.64 | 201.6 |
| H | PV of Net cash Inflow per year (G $\times 2.486$ ) | 507.14 | 507.14 | 489.24 | 495.21 | 506.25 | 501.18 |
| I | Initial capital cost | 500 | 505 | 500 | 500 | 500 | 500 |
| J | NPV (H-I) | 7.14 | 2.14 | -10.76 | -4.79 | 6.25 | 1.18 |
| K | Percentage Change in NPV |  | -69.99\% | -250.55\% | -167.03\% | -12.53\% | -83.52\% |

The above table shows that by changing one variable at a time by $1 \%$ (adverse) while keeping the others constant, the impact in percentage terms on the NPV of the project can be calculated. Thus, it can be seen that the change in fixed cost has the minimum effect on the NPV by $12.53 \%$.
(b) (a) In the present situation, the current MPS is as follows:
$P=\frac{D_{0}(1+g)}{K_{e}-g}$

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Where
$\mathrm{P}=$ Market price per share
D0 = current year dividend
$\mathrm{g}=$ growth rate of dividends
$\mathrm{Ke}=$ cost of equity capital/ expected rate of return
$P=\frac{50(1+0.14)}{0.18-0.14}=₹ 1425$
(b) The impact of changes in growth rate to $10 \%$ on MPS will be as follows:
$\mathrm{P} \quad=\quad \frac{50(1+0.10)}{0.18-0.10}=₹ 687.5$
(c) If Internal rate of return, $\mathrm{r}=25 \%$ and $\mathrm{Ke}=18 \%$

As per Gordon's model, when $\mathrm{r}>\mathrm{Ke}$, optimum dividend payout ratio is 'Zero'. When IRR is greater than cost of capital, the price per share increases and dividend payout decreases.

## Question 6

(a) Write the main features of Bulldog Bond.
(b) What do you understand by Spontaneous Sources of finance and explain its sources of finance?
(c) What are the causes of over-capitalization?

What are disadvantages of Profit Maximization?

## Answer

(a) Features of Bulldog Bond

- It is denominated in Bulldog Pound Sterling/Great Britain Pound (GBP)
- Issued in London
- Issuer Non- UK Company
- Regulations: Great Britain
- Purpose: Access of capital available in UK market
- Issue proceeds can be used to fund UK operation
- Issue proceeds can be used to fund a company's local opportunities


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(b) Spontaneous sources of finance are those which naturally arise in the course of business operations. Trade credit, credit from employees, credit from suppliers of services, etc. are some of the examples which may be quoted in this respect.

## Spontaneous Sources of Finance

(i) Trade Credit: Trade credit is a spontaneous source of finance which is normally extended to the purchaser organization by the sellers or services providers. It contributes to about one-third of the total short-term requirements.
(ii) Bills Payable: In the case of "Bills Payable" the purchaser will have to give a written promise to pay the amount of the bill/invoice either on demand or at a fixed future date to the seller or the bearer of the note.
(iii) Accrued Expenses: The accrued expenses refer to the services availed by the firm, but the payment for which has yet to be made. It is a built in and an automatic source of finance as most of the services like wages, salaries, taxes, duties etc., are paid at the end of the period.
(c) Over-capitalisation arises due to following reasons:
(i) Raising more money through issue of shares or debentures than company can employ profitably.
(ii) Borrowing huge amount at higher rate than rate at which company can earn.
(iii) Excessive payment for the acquisition of fictitious assets such as goodwill etc.
(iv) Improper provision for depreciation, replacement of assets and distribution of dividends at a higher rate.
(v) Wrong estimation of earnings and capitalization

OR
(c) Disadvantages of Profit Maximisation objective of financial management.
(i) Emphasizes the short-term gains
(ii) Ignores risk or uncertainty
(iii) Ignores the timing of returns
(iv) Requires immediate resources.

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SECTION - B: ECONOMICS FOR FINANCE<br>Question No. 7 is compulsory.<br>Answer any three from the rest.

## Question 7

(a) Following information relating to a particular financial year is given below:

| Particulars | Amount (₹₹n Crore) |
| :--- | ---: |
| Gross Domestic Product at Market Price (GDP MP) | 3,500 |
| Gross National Product at Market Price (GNP | 3,200 |
| Gross Domestic Product at Factor Cost (GDP | FC) |
| Net National Product at Market Price (NNP | 3,000 |
| Indirect Tax | 2,800 |

You are required to calculate:
(i) Net Factor Income from Abroad (NFIA).
(ii) Consumption of fixed capital.
(iii) Amount of subsidies.
(b) Discuss with example direct quote and indirect quote.
(c) Explain the three aspects of fiscal function in an economy.
(d) Compute NMI and NM2 from the following data relating to 31 March 2023:

| Particulars | ₹ in Crores |
| :--- | ---: |
| Currency with the public | 1,000 |
| Demand deposits with the banking system | 2,235 |
| Other deposits with the RBI | 1,139 |
| Short term time deposits of residents | 276 |

(2 Marks)

## Answer

(a) GNP $_{\text {MP }}=G D P_{\text {MP }}+$ Net Factor Income from Abroad
(i) Net Factor Income from Abroad $=$ GNP $_{\text {MP }}-$ GDP $_{\text {MP }}$

$$
\text { = ₹ } 3200-₹ 3500=₹(-300) \text { Crores }
$$

(ii) Consumption of fixed Capital $=$ GNP $_{\text {MP }}-$ NNP $_{\text {MP }}$

$$
=3200-2800=₹ 400 \text { Crores }
$$

(iii) Amount of Subsidies $\quad=\left(\right.$ GDP $\left._{\text {FC }}\right)-$ GDP $_{\text {MP }}+$ Indirect Taxes

$$
=3000-3500+700=₹ 200 \text { Crores }
$$

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(b) Direct quote \& Indirect quote: A direct quote is the number of units of a local currency exchangeable for one unit of a foreign currency. The price of 1 dollar may be quoted in terms of how much rupees it takes to buy one dollar. For example, ₹76/US\$ means that an amount of ₹ 76 is needed to buy one US dollar or ₹ 76 will be received while selling one US dollar.

In a direct quotation, the foreign currency is the base currency, and the domestic currency is the counter currency.

An indirect quote is the number of units of a foreign currency exchangeable for one unit of local currency;
for example: $\$ 0.0151$ per rupee.
A quotation in direct form can easily be converted into a quotation in indirect form and viceversa. This is done by taking the reciprocal of the given rate.
In a indirect quotation, the domestic currency is the base currency, and the foreign currency is the counter currency.
The direct form of quotation is also called European Currency Quotation whereas indirect form is known as American Currency Quotation.
(c) Three aspects of Fiscal Function: For conceptual purposes, the functions of the government are to be separated into three, namely, resource allocation, (efficiency), income redistribution (fairness) and macroeconomic stabilization.

The allocation and distribution functions are primarily microeconomic functions, while stabilization is a macroeconomic function.

The allocation function aims to correct the resources of inefficiency in the economic system, while the distribution role ensures that the distribution of wealth and income is fair.
Monetary and fiscal policies, the problems of macroeconomic stability, maintenance of high levels of employment and price stability etc. fall under the stabilization function.
(d) Computation NM1 \& NM2:

NM1 = Currency with the public + Demand deposits with the banking system + 'Other' deposits with the RBI.

$$
=₹ 1000+₹ 2235+₹ 1139=₹ 4374 \text { Crores }
$$

NM2 = NM1 + Short-term time deposits of residents (including and up to contractual maturity of one year).

$$
=₹ 4374+₹ 276=₹ 4650 \text { Crores }
$$

Question 8
(a) (i) "Tariffs are price related instruments of trade policy that governments use to restrict imports and/or encourage exports." Explain.
(3 Marks)

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(ii) Calculate Sales from the following data:

| Particulars | ₹₹n Lakhs |
| :--- | ---: |
| Closing stock | 500 |
| Opening stock | 200 |
| Subsidies | 180 |
| Intermediate consumption | 1,500 |
| Consumption of fixed capital | 350 |
| Net value added at factor cost | 2000 |

(b) (i) 1. The balanced budget multiplier is always equal to 1'. Give your comments.

Assume that MPC is equal to 0.8 , answer the following:
2. What is the value of spending multiplier?
3. What is the value of tax multiplier?
(3 Marks)
(ii) How does the Reserve Bank of India control liquidity through Open Market Operations (OMO)?

## Answer

(a) (i) Tariffs: Tariffs are aimed at altering the relative prices of goods and services imported, so as to contract the domestic demand and thus regulate the volume of their imports.
Tariffs leave the world market price of the goods unaffected; while raising their prices in the domestic market.

The main goals of tariffs are to raise revenue for the government, and more importantly to protect the domestic import-competing industries.
By making imported goods more expensive, tariffs discourage domestic consumers from consuming imported foreign goods.
Domestic consumers suffer a loss in consumer surplus because they must now pay a higher price for the good and also because compared to free trade quantity, they now consume lesser quantity of the good.
Tariff barriers create obstacle to trade, decrease the Volume of imports and exports and hence that of International Trade.
(ii) Calculation of Sales value:

Net Value Added at factor cost = Sales + Change in stocks - Intermediate consumption -Depreciation-NIT (Indirect taxes - subsidies)
₹ 2000 = Sales + ₹ 300 - ₹ 1500 - ₹ 350 - ( $₹$ ₹ 180 )
Sales = ₹ 2000 - ₹ $300+₹ 1500+₹ 350-₹ 180=₹ 3370$ lakhs

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(b) (i) 1. The government budget is said to be in balance when $\Delta G=\Delta T$. The balanced budget multiplier is always equal to 1 . The balanced budget multiplier is obtained by adding up the government spending multiplier (fiscal multiplier) and the tax multiplier.

Balanced Budget multiplier $=(\Delta \mathrm{Y} / \Delta \mathrm{G})+(\Delta \mathrm{Y} / \Delta \mathrm{T})=[1 /(1-\mathrm{b})]+[-\mathrm{b} /(1-\mathrm{b})]=1$
2. $\mathrm{MPC}=0.8$; MPS $=(1-0.8)=0.2$.

Spending Multiplier $=1 / 1-b=1 / 1-0.8=1 / 0.2=5$
3. Tax multiplier $=-\mathrm{b} / 1-\mathrm{b}$
$=-0.8 / 1-0.8=(-0.8 / 0.2)=-4$
(ii) Open Market operations: Open Market Operations (OMO) is a general term used for market operations conducted by the Reserve Bank of India by way of sale/purchase of Government securities to/from the market with an objective to adjust the rupee liquidity conditions in the market on a durable basis.
When the RBI feels that there is excess liquidity in the market, it resorts to sale of securities thereby sucking out the rupee liquidity. Similarly, when the liquidity conditions are tight, the RBI will buy securities from the market, thereby releasing liquidity into the market.

## Question 9

(a) (i) "Cash Reserve Ratio (CRR) has to be maintained by banks as cash with the RBI, while Statutory Liquidity Ratio (SLR) requires holding assets by the bank itself." Do you agree with this statement? Explain.
(3 Marks)
(ii) The table below shows Nominal GDP and Real GDP of the country in 2 financial years.

|  | Amount (₹ in Crores) |  |
| :--- | ---: | ---: |
| Financial Years (FY) | Nominal GDP | Real GDP |
| $2020-21$ | 1550 | 1190 |
| $2021-22$ | 1700 | 1240 |

Calculate Inflation rate (upto two decimal) in FY 2021-2022.
(2 Marks)
(b) (i) List the problems involved in administrating an efficient pollution tax.
(3 Marks)
(ii) Briefly discuss the National Treatment Principle (NTP) as one of the major guiding principles of WTO.
(2 Marks)

## Answer

(a) (i) Cash Reserve Ratio (CRR) \& Statutory Liquidity Ratio (SLR)

Yes, I agree with the Statement.

- CRR is an essential monetary policy tool used for controlling the money supply in the economy.


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- The Cash Reserve Ratio (CRR) is the percentage of total deposits a bank must have in cash to operate risk free. The Reserve bank of India decides the amount and is kept with the RBI for financial security.
- The bank cannot use this amount for lending and investment purposes and does not get any interest from the RBI. CRR applies to scheduled commercial banks, while the regional rural banks and NBFCs are excluded.
- Statutory liquidity Ratio or SLR is the minimum percentage of deposits that a commercial bank has to maintain in the form of liquid cash, gold, or other securities. It is basically the reserve requirement that banks are expected to keep before offering credit to customers. The SLR is fixed by the RBI and is a form of control over the credit growth in India.
(ii) Calculation of inflation rate

GDP Deflator $=($ Nominal GDP $/$ Real GDP) $\times 100$
GDP Deflator for 2020-21(Year 1) = ₹ $1550 / ₹ 1190 \times 100=130.25 \%$
GDP Deflator for 2021-22 (Year 2) = ₹ $1700 / ₹ 1240 \times 100=137.10 \%$
Inflation rate in Year 2 (2021-2022) $=\frac{\text { GDP deflator in year 2-GDT deflator in year } 1}{\text { GDP deflator in year } 1} \times 100$

$$
=(137.10-130.25) / 130.25 \times 100
$$

Inflation rate in FY 2021-2022 $=6.85 / 130.25 \times 100=5.26 \%$
(b) (i) Problems in administering an efficient pollution tax are listed below.

- Pollution taxes are difficult to determine and administer because it is difficult to discover the right level of taxation that would ensure that the private costplus taxes will exactly equate with the social cost.
- If the demand for the good is inelastic, the tax may only have an insignificant effect in reducing demand.
- The method of taxing the polluters has many limitations because it involves the use of complex and costly administrative procedures for monitoring the polluters.
- This method does not provide any genuine solutions to the problem. It only establishes an incentive system for use of methods which are less polluting.
- Pollution taxes also have potential negative consequences on employment and investments because high pollution taxes in one country may encourage producers to shift their production facilities to those countries with lower taxes.
(ii) National Treatment Principle (NTP): The National Treatment Principle (NTP) is complementary to the MFN (Most Favored Nation) principle. GATT Article III requires that with respect to internal taxes, internal laws, etc. applied to imports,


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treatment not less favorable than that which is accorded to like domestic products and must be accorded to all other members.
In other words, a country should not discriminate between its own and foreign products, services, or nationals. For instance, once imported apples reach Indian market, they cannot be discriminated against and should be treated at par in respect of marketing opportunities, product visibility or any other aspect with locally produced apples.

## Question 10

(a) (i) The table shows the number of labour hours required to produce Shirt and Trouser in two Countries $X$ and $Y$.

| Country | 1 unit of Shirt | 1unit of Trouser |
| :--- | :---: | :---: |
| $X$ | 3.5 Hours | 5 Hours |
| $Y$ | 4 Hours | 8 Hours |

In the absence of trade:

1. Compute the Opportunity cost in respect of both commodities in both countries.
2. Which country has comparative advantage in producing Shirts?
3. Which country has comparative advantage in producing Trousers? (3 Marks)
(ii) Explain the Transactions Motive for holding cash. (2 Marks)
(b) (i) Calculate NNP ${ }_{F C}$ by expenditure method with the help of the following information:

| Items | रुn Crores |
| :--- | ---: |
| Private final consumption expenditure | 12 |
| Net Import | 19 |
| Public final consumption expenditure | 06 |
| Gross Domestic Fixed Capital Formation | 360 |
| Depreciation | 35 |
| Subsidy | 120 |
| Income Paid to Abroad | 17 |
| Change in Stock | 40 |
| Net Acquisition of Valuables | 15 |

(ii) Discuss briefly the concept of Common Access Resources.

## Answer

(a) (i) Opportunity Cost

## 1. Country X

Opportunity Cost of Shirt $=3.5$ / $5=0.7$ trousers

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Opportunity Cost for Trousers $=5 / 3.5=1.43$ Shirts
Country Y
Opportunity Cost of Shirt $=4 / 8=0.5$ trousers
Opportunity Cost of Trousers $=8 / 4=2$ Shirts

## 2. For Producing Shirts

Country $Y$ has lower opportunity Cost for producing shirts $(0.5<0.7)$ therefore.
Country Y has comparative advantage.
3. For Producing Trousers

Country X has lower opportunity Cost for producing trousers $(1.43<2)$ therefore.
Country X has Comparative Advantage.
(ii) Transaction motive for holding Cash: The transactions motive for holding cash relates to 'the need for cash for current transactions for personal and business exchange.'

The need for holding money arises because there is lack of synchronization between receipts and expenditures.

The transaction motive is further classified into income motive and business motive, both of which stressed on the requirement of individuals and businesses respectively to bridge the time gap between receipt of income and planned expenditures.
(b) (i) Calculation of National Income by Expenditure method:

GDP $_{\text {MP }}=$ Public final consumption Expenditure + Private final consumption expenditure + Gross domestic capital formation (Gross domestic fixed capital formation + change in stock + Net acquisition of valuables) + Net export
(Note: As net import is 19, hence, net export is -19 )
$=6+12+[360+40+15]+(-19)=6+12+415-19=₹ 414$ Crores
NNP $_{\text {FC }}=$ GDP $_{\text {MP }}-$ Depreciation + Net factor income from abroad (Income from abroad - Income paid to abroad) - Net Indirect tax (Indirect tax - subsidies)

$$
=414-35+[0-17]-[0-120]=414-35-17+120=₹ 482 \text { Crores. }
$$

## (ii) Common Access Resources

- Common access resources (or) common pool resources are a special class of impure public goods which are non-excludable as people cannot be excluded from using them.
- These are rival in nature and their consumption lessens the benefits available for others.


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- This rival nature of common resources is what distinguishes them from pure public goods, which exhibits both non-excludability and non-rivalry in consumption.
- They are generally available at free of charge and are thus susceptible to the threat of overuse and depletion.
Examples of common access resources are fisheries, forests, common pastures, rivers, sea, backwaters biodiversity etc.


## Question 11

(a) (i) "Dumping is an international price discrimination favouring buyers of exports against which the domestic government levies a protectionist tariff." Analyse and explain the statement.
(3 Marks)
(ii) Compute credit multiplier if the required reserve ratio is $12 \%$ and $15 \%$ for every 1,50,000 deposited in the banking systern. What will be the total credit money created by the banking system in each case?
(2 Marks)
(b) (i) What are the main components of equilibrium income in a four- sector model?
(3 Marks)
(ii) Define the term market failure and name the four reasons for a market failure situation.
(2 Marks)

Briefly state the different modes of Foreign Direct Investment (FDI).
(2 Marks)

## Answer

(a) (i) Dumping: Dumping is an international price discrimination favoring buyer of exports, but in fact, the exporters deliberately forego money in order to harm the domestic producers of the importing country.
An anti-dumping duty is a protectionist tariff that a domestic government imposes on foreign imports that it believes are priced below fair market value.
Dumping is unfair and constitutes a threat to domestic producers and therefore when dumping is found, anti-dumping measures may be initiated as a safeguard instrument by imposing additional import duties/tariffs so as to offset the foreign firm's unfair price advantage. This is justified only if the domestic industry is seriously injured by import competition, and protection is in the national interest.

Dumping may also be resorted to as a predatory pricing practice to drive out established domestic producers from the market and to establish monopoly position.
(ii) Computation of Credit Multiplier

Credit Multiplier is the reciprocal of required reserved ratio.
Credit Multiplier $=1 /$ Required Reserved Ratio (RRR)
Credit multiplier for RRR of $12 \%=1 / 0.12=8.33$

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Credit multiplier for RRR of $15 \%=1 / 0.15=6.66$
Credit money creation for RRR of $12 \%=₹ 1,50,000 \times 1 / 0.12=₹ 12,50,000$ or ₹ $12,49,500$

Credit money creation for $\operatorname{RRR}$ of $15 \%=₹ 1,50,000 \times 1 / 0.15=₹ 10,00,000$ or ₹ $10,00,500$
(b) (i) Four-sector model: The four-sector model includes all four macroeconomic sectors, the household sector, the business sector, the government sector, and the foreign sector.

The foreign sector includes households, businesses, and governments that reside in other countries.

The below given flowchart shows the circular flow in a four-sector economy.
In equilibrium, we have

$$
Y=C+I+G+(X-M)
$$

Where Income $(\mathrm{Y})$ indicates the aggregate demand or the total planned expenditure of consumers (C), Investors (I), governments (G) and Foreigner (net exports = exports (X) - imports (M))

Determination of Equilibrium Income: Four Sector Model


Equilibrium is identified as the intersection between the $C+I+G+(X-M)$ line and the 45 -degree line. The equilibrium income is $Y$. From panel $B$, we find that the leakages $(S+T+M)$ are equal to injections ( $I+G+X$ ) only at equilibrium level of income.
Equilibrium level of national income is determined at the level at which the aggregate demand is equal to aggregate supply.
(ii) Market failure: Market failure is a situation in which the free market leads to misallocation of society's scarce resources in the sense that there is either

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overproduction or underproduction of particular goods and services leading to a less than optimal outcome.
There are four major reasons for market failure. They are:

- Market power
- Externalities
- Public goods
- Incomplete information

The reason for market failure lies in the fact that though perfectly competitive markets work efficiently, most often the prerequisites of competition are unlikely to be present in an economy. Market failures are situations in which a particular market, left to itself, is inefficient.

## OR

## MODES OF FOREIGN DIRECT INVESTMENT

- Opening of a subsidiary or associate company in a foreign country,
- Equity injection into an overseas company,
- Acquiring a controlling interest in an existing foreign company,
- Mergers and acquisitions(M\&A)
- Joint venture with a foreign company.
- Green field investment.
- Brownfield investments

